

Technical and economical challenges in downstream processing

Adebiotech – Paris – 28, 29 & 30 October, 2013
Pierre Lepage

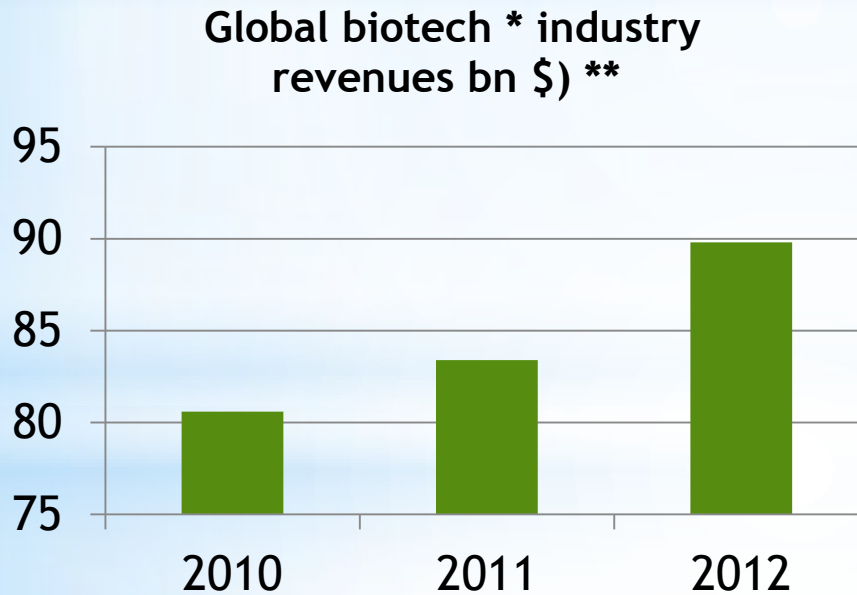
Content

- Biotech's economical aspects
- Challenges in biotech industry
- Future
- Conclusion

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Biotechnology: a growing industry

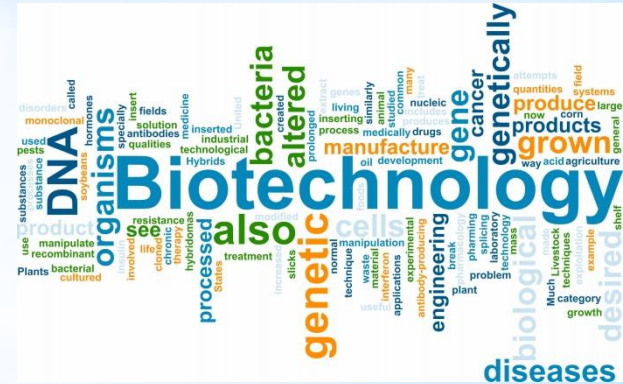


* Biotech industry:

- Agriculture - genetically-modified seeds
- Manufacture of enzymes (food processing, éthanol,...)
- Pharmaceuticals (Ab, Inte leukins, Vaccines,...)

** : Ernst & Young

Adebiotech - 2013-10-28

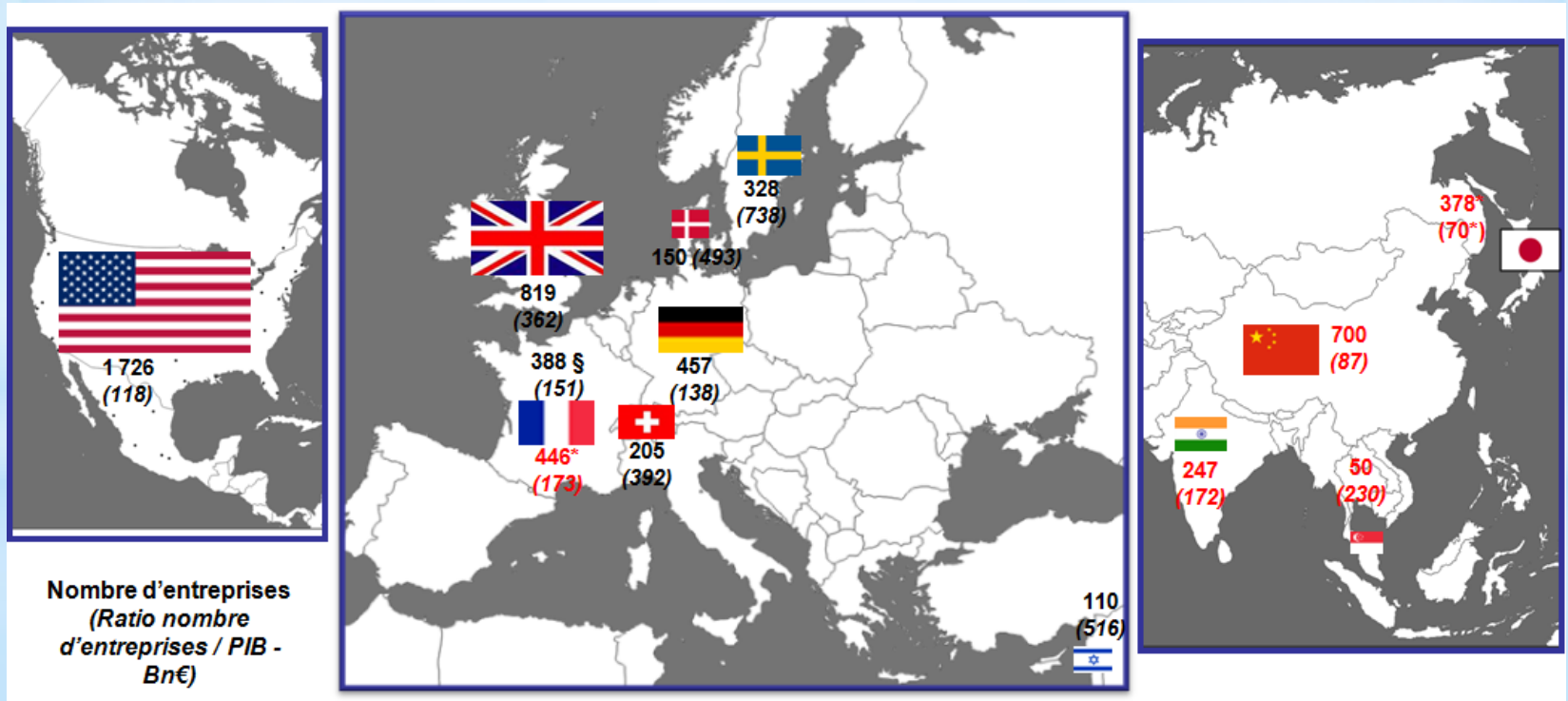


Global factors boosting biotech today

- Rapid aging of the population
- Renewed global focus to develop effective vaccines
- Major pharmaceuticals firms paying top prices to acquire biotech drug companies
- Increase dependence on genetically-engineered agricultural seeds
- Biotechnology research in Singapore, China and India
- Substitutes for petroleum-based fuels
- Ability of gene therapies to cure patients
- Drug market growth in emerging nations
- Focus on rare diseases or relatively small portions of the population.

Source: Plunkett Research, Ltd.

Repartition in the world and in Europe



§ Base comparative de 388 entreprises de biotechnologie de la santé

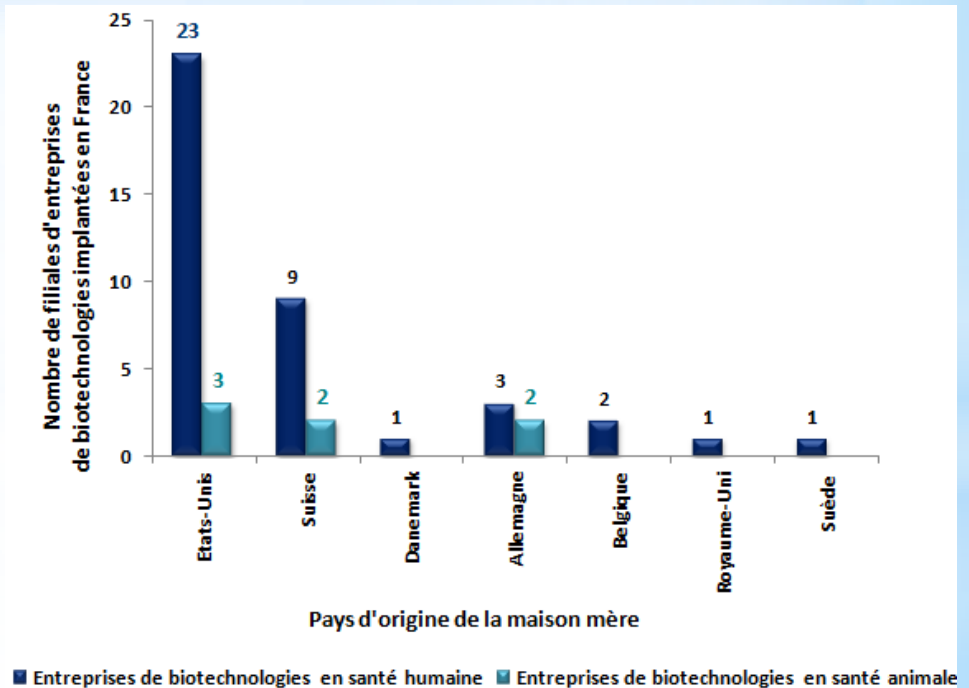
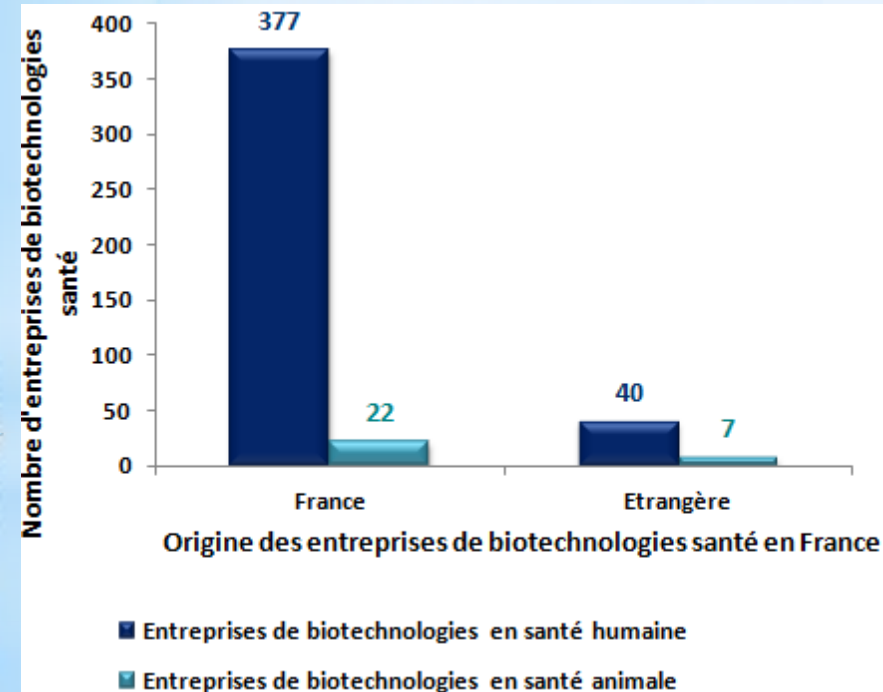
* Base comparative de 446 entreprises actives en biotechnologies de santé

Pour le Japon, les seules données disponibles datent de 2005

Source:

Comité biotechnologies de santé du LEEM -
Développement & conseil - 2011

Biotechnology : Status in France



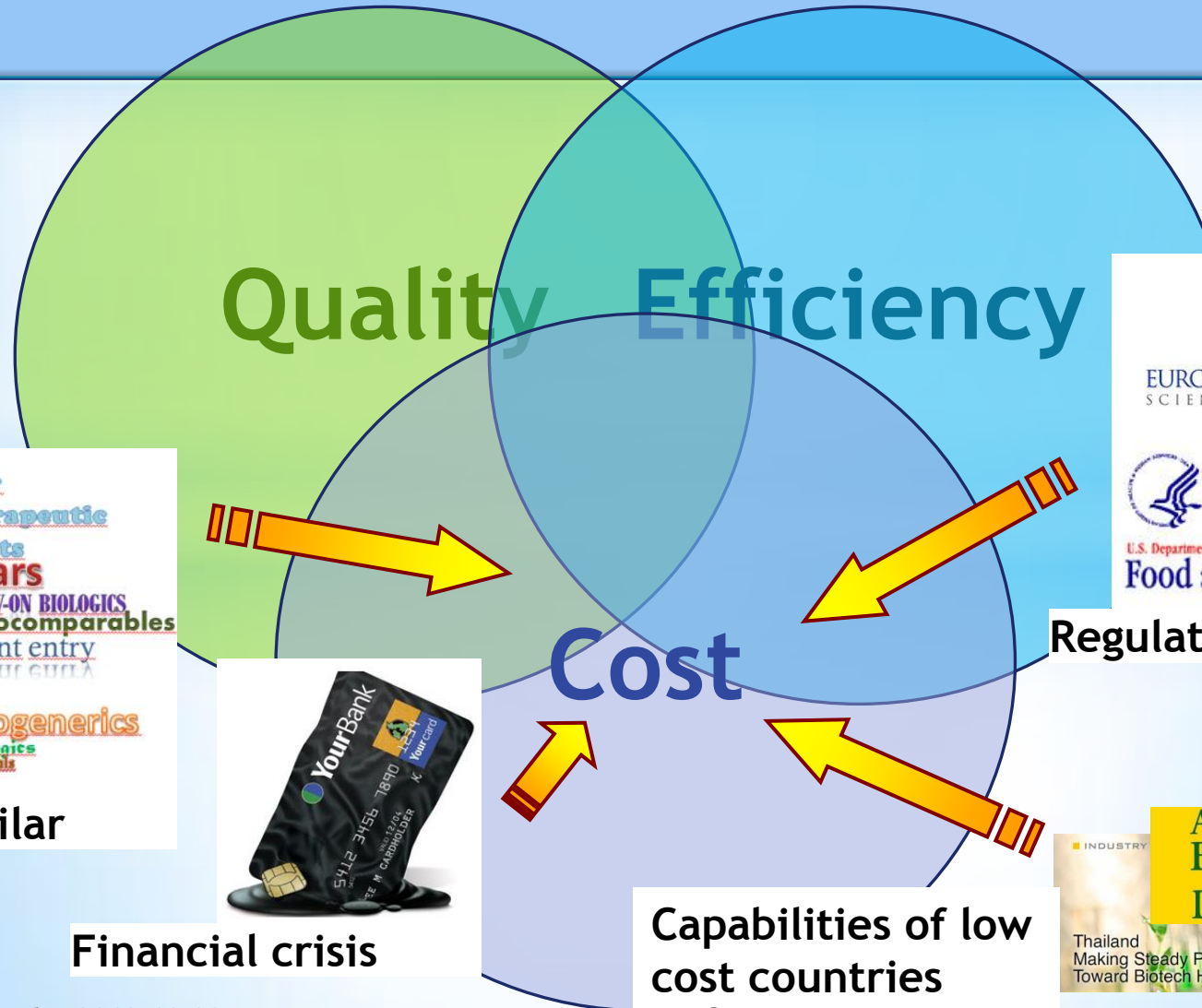
**Biotechnologies de santé: 1,5 Md€
11 000 personnes.**

Source:
Comité biotechnologies de santé du LEEM -
Développement & conseil - 2011

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Challenges in biotech industry



Similar
Biotherapeutic
Products
Biosimilars
FOLLOW-ON BIOLOGICS
biocomparables
Subsequent entry
biologics
Biogenerics
me-too biologics
similar biopharmaceuticals
Biosimilar



Financial crisis



Regulatory constraints

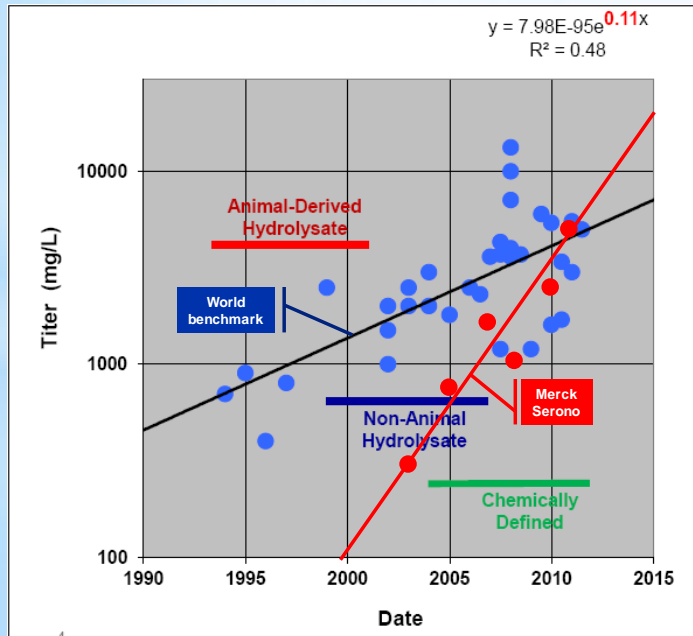


Capabilities of low cost countries

Downstream processing – What is new ?

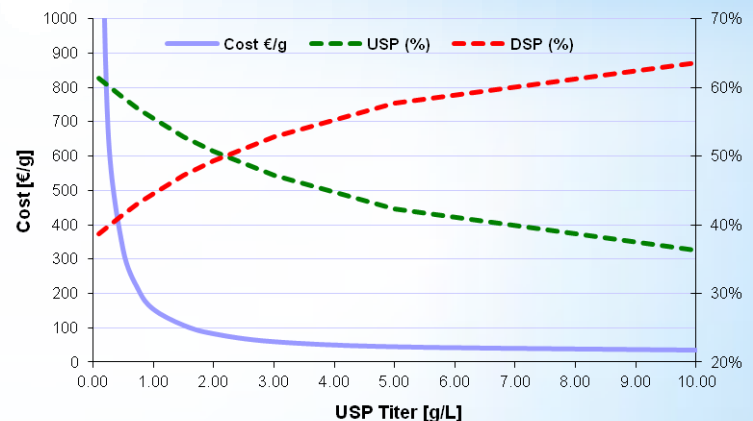
Antibody production

En 2010 DSM announced very high levels of McAbs (10 to 27 g/L) using XD production



State of the art: 3-5 g/l

← Cell Culture Mode of Manufacturing →		
Fed Batch Feed concentrate Build up Metabolites Osmo increase Changing environment Reducing cell viabilities Concentrated Harvest batch identification	XD™ Medium Feed Wash out Metabolites No Osmo increase Constant environment High cell viabilities Concentrated Harvest batch identification	Perfusion Medium Feed Wash out Metabolites No Osmo increase Constant environment High cell viabilities Dilute harvest Large harvest



DSP Challenges

Capacity mismatches between USP & DSP Need to adapt DSP by addressing

- Purification step Performance, Quality & Cost
- Manufacturing efficiency and removal of non value added activities
- Evaluate Capex & investments for economical running cost

Downstream processing challenges

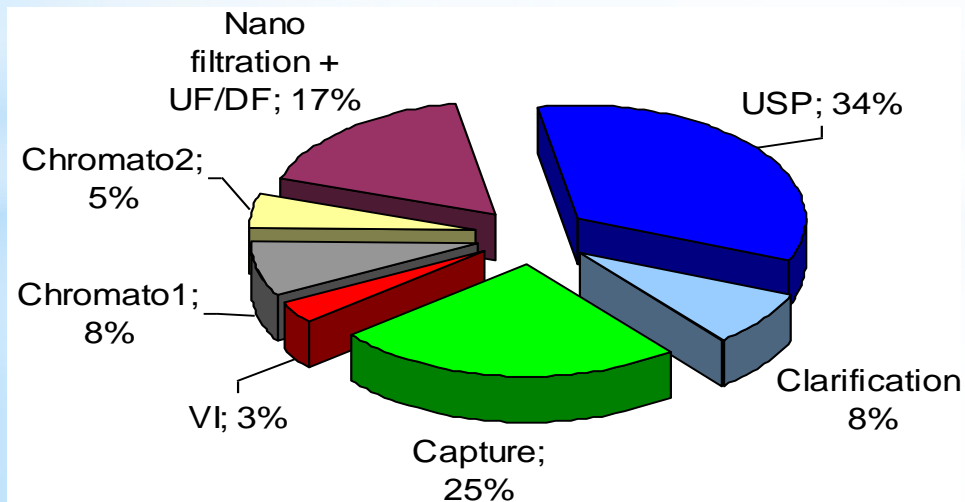
- **Purification step Performance, Quality & Cost**
- Manufacturing efficiency and removal of non value added
- Economical running cost considering Capex & investments

Production cost

Market needs:
Several tons due to
large dosage over long period



100 kg / Batch

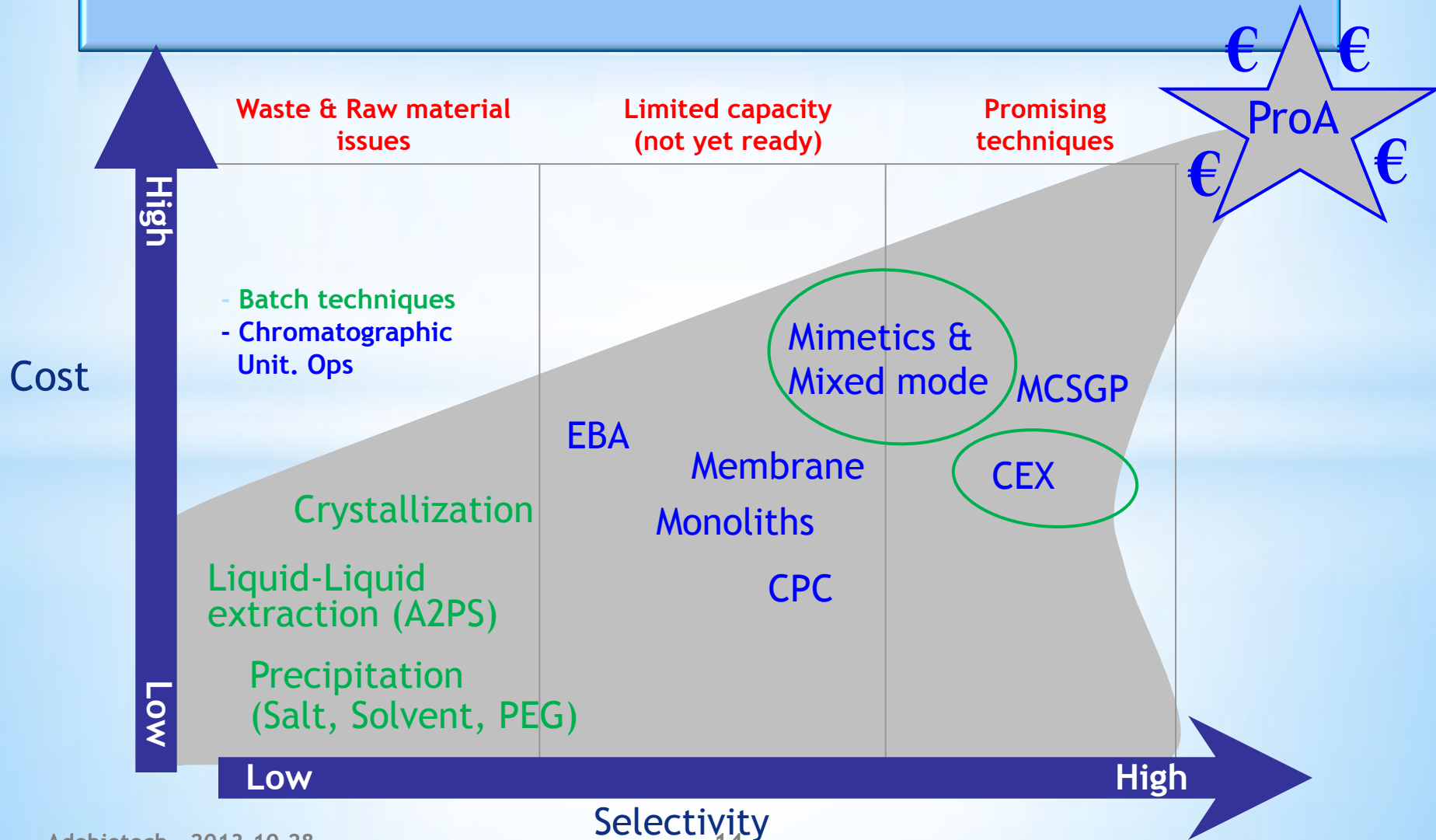


Capture step: 25 %

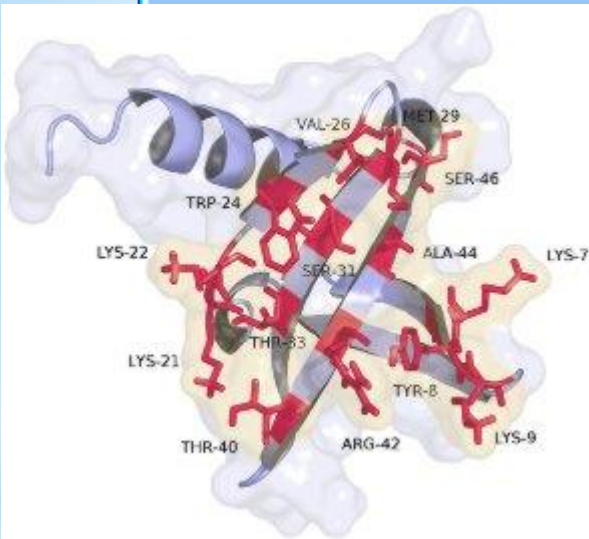
Viral filtration: 17%

Chromatography: 13%

USP volume & capture step

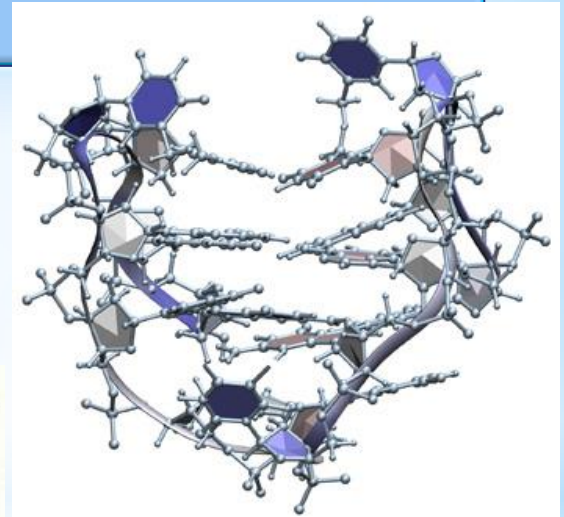
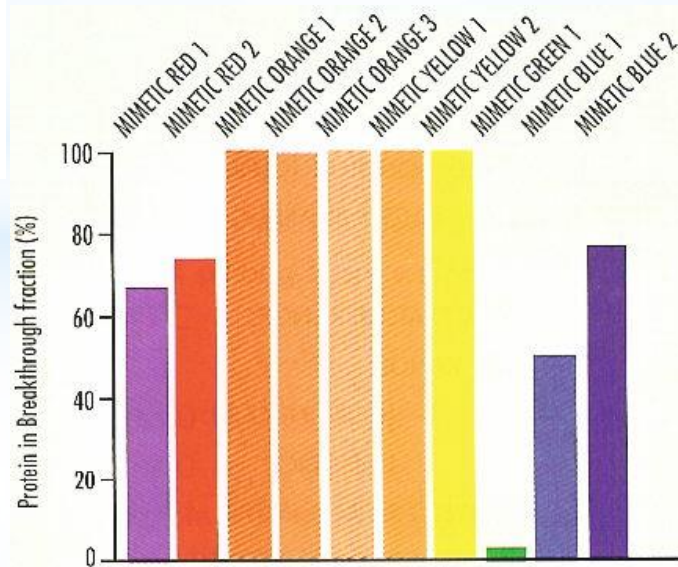


Capture step with mimetics agents



Nanofitins
Affilogic

Conventional Mimetics dyes



Solution Structure Of A Thrombin Binding Aptamer; J. Mol. Bio. Vol. 235 (1994)

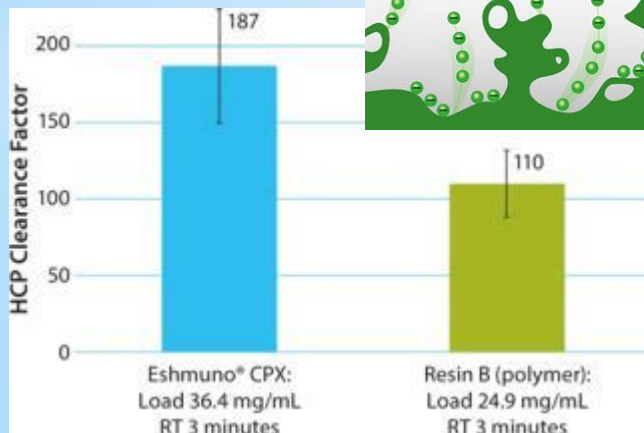
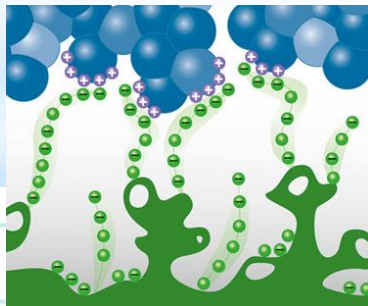
Aptamers

New generations of resins & membranes

NEXT GENERATION CEX:

- Improve selectivity: To address issues on Dimers/Aggregates – Charged variants – Truncated forms – HCP - DNA
- Improve capacity : >100 mg/ml

Eshmuno® CPX
EMD Millipore



POROS® XS
Applied Biosystems



High capacity > 100 mg/ml +
high resolution +
high salt tolerance



Membrane
adsorbers
Sartorius Stedim

Virus filtration optimisation



17% DSP cost

- To achieve highest throuput without compromising
 - Flow rate
 - Log reduction value
- Challenge
 - Higher concentration and viscosity
 - Viruses smaller than 20 nm
 - Hydrophilic and hydrophobic properties of the Ab, isoelectric point, tendency to aggregates
- Possible solutions:
 - New generation of filter with better flow properties
 - New generation of pre-filters decreasing sub-particles content
 - Virus stock used for spiking => higher purity and concentration available

Downstream processing challenges

- Purification step Performance, Quality & Cost
- **Manufacturing efficiency and removal of non value added activities**
- Economical running cost considering Capex & investments

Reducing volume

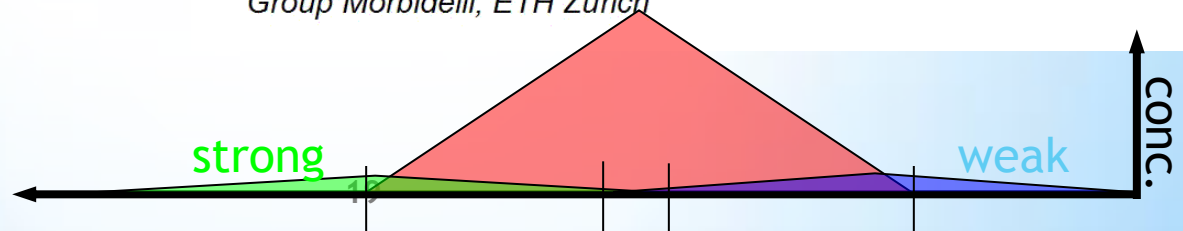
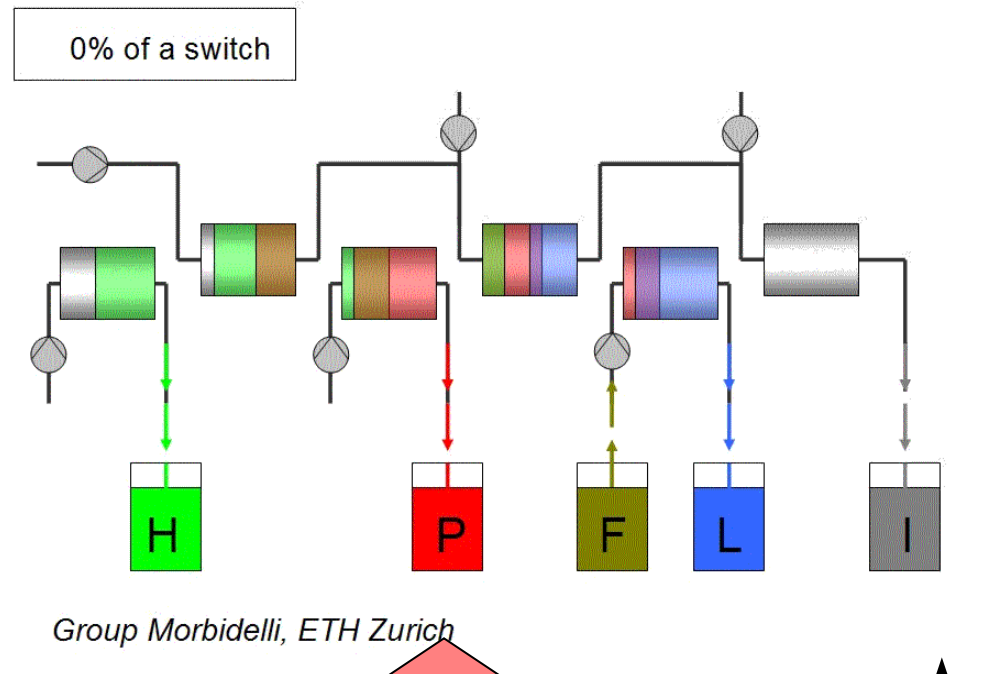
Sequential Multicolumn Chromatography



BioSC® from Novasep

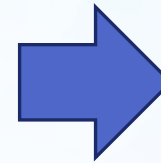
Expected reduction in :

- Buffer consumption
- Resin consumption
- Process time



Single use technology

15,000 drug compounds in pre-clinical
15 in clinical study
3 on the market
1 product with revenues to cover their cost



- Need to test many concepts
- Least amount of cost
- Capital expenditures

Flexibility - Speed - Safety

Why
single
use ?



Single use in
Biotech
manufacturing



Single use technology – Downstream application

Pall - Mustang Membrane chromatography



Milipore® - Depth filtration



Asahi Viral Filtration



Sartorius Stedim - Single-use mixing systems

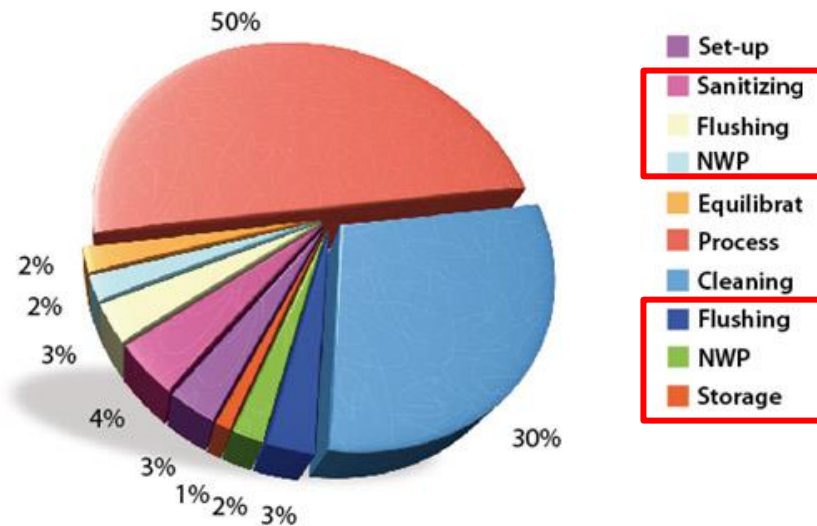


Bioflex™
Single-Use Tubing And
Filter/Tubing Assemblies

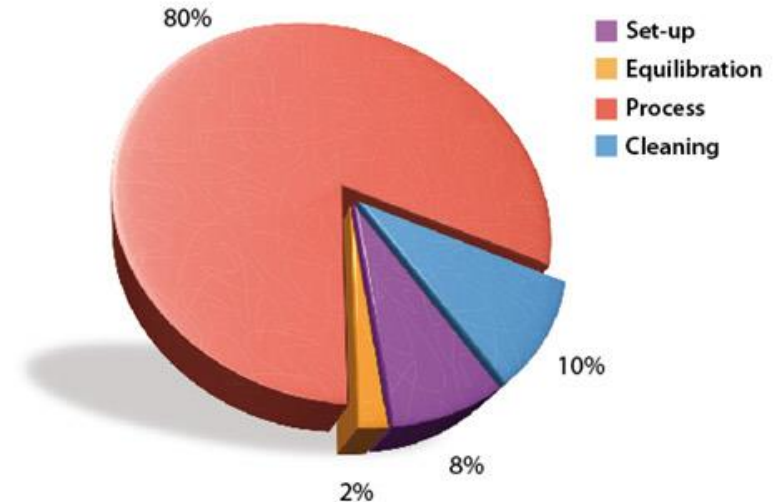


Single use technology – Time saving efficiency (Data from Novasep)

Components of a Typical TFF Process



Components of a Single-Use TFF Process



Downstream processing challenges

- Purification step Performance, Quality & Cost
- Manufacturing efficiency and removal of non value added activities
- **Economical running cost considering Capex & investments**

Investments & Flexibility

☐ Investment considerations

- ☐ Which scale ?
- ☐ Product's forecasting
- ☐ Location

☐ Flexibility

- ☐ Clinical production
- ☐ Multi products facility - changeover

Single use technology – Downstream application

kSep® - Centrifugation Up to 6000 L



GE - ReadyToProcess chromatography



Single use technology – Mobius Platform from Millipore



Clarification



Chromatography



Virus clearance



Ultra Diafiltration

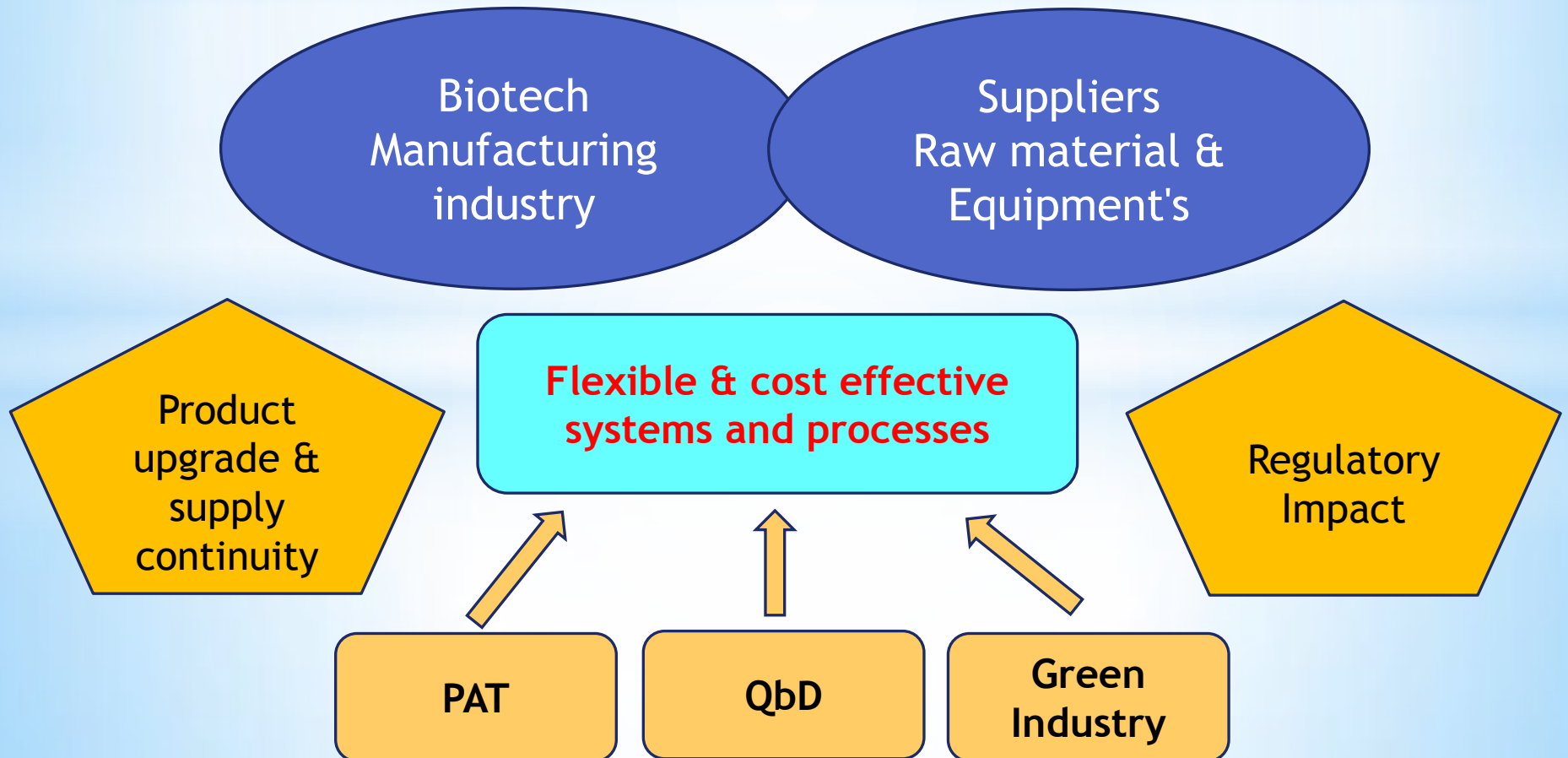


Buffer/Media preparation

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Future – challenge with rationalisation & innovation



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Conclusions

- Economic pressure to reduce cost, improve efficiency, keep quality
- Need to appropriately adapt DSP to USP performance
- Drivers for DSP improvements:
 - High selectivity and low cost for capture and nanofiltration
 - Capacity increase : resin and membrane
 - Increase proces performance time with continuous purification
 - Eliminate non value activities by using single technology
- Reinforce synergy and close collaboration between manufacturers and suppliers



Thank You